

**Wisconsin Economic Development Corporation  
Teleconference of the WEDC Board of Directors**

**WEDC  
Sixth Floor Conference Room  
201 West Washington Avenue  
Madison, WI 53703**

**June 19, 2019  
2:00 - 3:00 P.M.**

(These minutes should be read in conjunction with the agenda and documents prepared for the meeting.)

**BOARD MEMBERS IN PERSON:**

- Lisa Mauer, Rickert Industries (Chair)
- Mike Kunesh, Place Perfect
- Senator Tim Carpenter

**BOARD MEMBERS PRESENT VIA TELECONFERENCE:**

- Senator Dan Feyen
- Eugenia Podesta, Synergy Madison
- Representative Gordon Hintz
- Henry C. Newell, formerly Wausau Paper
- Jim Ladwig, SC Johnson
- John Brogan, Bank of Kaukauna
- John Oathout, American Bank
- John Peterson, Schuette Metals
- Joseph Kirgues, gener8tor
- Nancy Hernandez, ABRAZO, LLC
- Rebecca Cooke, Red's Mercantile
- Secretary Peter Barca, Department of Revenue

**BOARD MEMBERS EXCUSED:**

- Mary Williams, former State Representative
- Randy Hopper, Mountain Dog Media
- Representative Rob Hutton
- Thelma Sias, We Energies (ret.)
- Secretary Joel Brennan, Department of Administration

## CALL TO ORDER AND ROLL CALL

Lisa Mauer called the meeting to order at 2:01 PM.

Lisa Mauer requested a motion to approve the minutes from the May 20, 2019 meeting. Motion was made by Mike Kunesh with a second by Nancy Hernandez. The motion to approve the minutes was passed unanimously.

### Review and Vote on the Second Resolution Amending the FY19 Budget

Brian Nowicki presented, and the Board discussed, the Second Resolution Amending the FY19 Budget. Significant changes have been summarized below:

- Revenues - Revised from \$47.1 million to \$47.8 million, or an increase of \$0.7 million (1.5%). The change is primarily the result of two factors.
  - \$926,000 increase in interest on investments due to an increase in rates as well as investment balance, compared to FY18.
  - (\$207,000) decrease in federal grant funding estimates as it relates to our Department of Defense (DoD) contract, which ended December 31, 2018.
- Expenditures – Revised from \$60.6 million to \$60.2 million, or a decreased of \$0.4 million (0.6%). The primary changes include the following:
  - **(\$585,000)** in additional program grants, transferred from our Technology Development Loan (TDL) and Business Development Loan (BDL) programs budget to fund additional Seed Accelerator (SA), Targeted Industry Project Grant (TIP), and Capital Catalyst (CC) awards (See Program Activity below).
  - (\$159,000) in additional marketing/promotions budget related to our Talent Attraction Initiative.
  - \$575,000 savings for payroll and benefits due to vacancies, health premium and professional development savings.
  - \$498,000 reduction in pass through grant expenses related to our DoD contract.
- Program Activity – The following changes to program grant and loan budgets have been made in FY19:
  - \$125,000 in additional funds to the Seed Accelerator (SA)
  - \$350,000 in additional funds to the Capital Catalyst (CC)
  - (\$475,000) reduction in the Technology Development Loan (TDL) Program
  - (\$800,000) reduction in the Workforce Training Grant (WTG) Program
  - \$800,000 in additional funds to the Idle Sites Redevelopment (ISR)
  - \$1.96 million in additional funds to the Community Development Investment (CDI) Grant Program
  - (\$1.96 million) reduction in the Brownfield Grant (BF) Program
  - (\$21,000) reduction to the Targeted Industry Project Grant Program
  - \$21,000 in additional funds to the Fabrication Laboratories Grant Program

- **\$110,000 in additional funds for the Target Industry Project Grant Program**
  - **(\$860,000) reduction in the Business Development Loan (BDL) Program**
  - (\$89,000) reduction in the International Market Access Grant (IMAG) Program
  - \$89,000 in additional funds for the Collaborative Market Access Grant (CMAG) Program
- Unassigned Fund Balance – Revised from \$31.7 million to \$32.1 million, or an increase of \$0.5 million (1%). Looking at the original FY19 budget, which was created prior to the June 30, 2018 year-end close, the increase is \$27.8 million, due mainly to an unanticipated disbursement from the SEG fund of \$16.5 million in July 2018, as well as additional award lapses and loan payments totaling \$12.0 million for FY17 and FY18.

Lisa Mauer requested a motion for the Second Resolution Amending the FY19 Budget. Motion was made by Nancy Hernandez with a second by Mike Kunesh. The motion to approve the Second Resolution Amending the FY19 Budget was passed unanimously.

#### **CLOSED SESSION**

Lisa Mauer requested a motion to approve entering closed session. Motion was made by Mike Kunesh with a second by Joe Kirgues. The motion to enter closed session was passed unanimously.

*Members of the public excused themselves for closed session.*

*See separate minutes for closed session.*

#### **RESUMPTION OF OPEN MEETING**

The meeting reconvened in open session at 2:31 PM.

#### **ADJOURNMENT**

Lisa Mauer requested a motion to adjourn the meeting. Motion was made by Senator Tim Carpenter with a second by Mike Kunesh. The motion to adjourn the meeting was passed unanimously. The meeting adjourned at 2:31 PM.