



REQUEST FOR QUALIFICATION FOR NON-DISCRETIONARY INVESTMENT ADVISORY SERVICES

QUESTION AND ANSWER

Q1. Do you currently have an investment manager? If so, can you provide the fee.

A1. We do currently have an investment manager however we cannot share the fee information.

Q2. Can you provide clarification regarding format submission of Attachment A. For the completion of Attachment A, would you like us to insert our responses in the format provided, or are we able to use our own branding, as long as we answer the questions in order?

A2. Please use the format provided.

Q3. For the first set of tables are you looking for just the years 2019-2023, and no data for 2024? Or would you like us to also provide 2024 performance, in addition to 2019-2023?

A3. To ensure everyone has a full year of finalized data, we used the years 2019-2023. You may provide 2024 data, but it will not be used in the evaluation criteria.

Q4. For the second set of tables, what year would you like the performance? Do you prefer 2023 or 2024?

A4. Please use 2023. You may provide 2024 data, but it will not be used in the evaluation criteria.

LOOK FORWARD ►

Q5. The Scope of Work indicates WEDC is seeking non-discretionary investment advisory services. As a Registered Investment Advisor, and not a bank, PMA provides non-discretionary investment advisory services to all of its government entity clients in Wisconsin as required by Wisconsin Statute. What is the notification and approval process utilized by WEDC for trades?

A5. Trades will be approved by the CFO.