



# WATER TECHNOLOGY EXCELLENCE

**Wisconsin companies are making the solutions to monitor, meter, measure, manage, and more.**

**LOOK FORWARD >**

# FACTS AND FIGURES ABOUT WISCONSIN'S WATER TECHNOLOGY INDUSTRY



THE WATER COUNCIL

Wisconsin is home to The Water Council, a global water hub with

**7 INTERNATIONAL PARTNERSHIPS** and **MORE THAN 30 GLOBAL COLLABORATIONS**



**250+**

companies in water technology

**INCLUDING**



**11**

global or national headquarters for water technology businesses

**WITH**



**\$60 MILLION**

in annual revenue each



Home to the NSF-funded

**WATER EQUIPMENT & POLICY CENTER**

(one of only two such water-focused research centers in the U.S.)



Wisconsin is a

**NATIONAL CENTER OF EXCELLENCE FOR WASTEWATER SURVEILLANCE**

(one of only six such centers in the U.S.)



UW-Milwaukee's

**SCHOOL OF FRESHWATER SCIENCES**

is the only graduate school in the U.S. solely dedicated to the study of fresh water and the largest water-focused academic research institution on the Great Lakes



**\$1.9 BILLION**

annual research spending in FY24 at UW-Madison alone



Access to a talent pool of

**66,000+**

engineering graduates from across the Midwest per year, including 4,500+ from Wisconsin



**14**

water technology corporations with R&D operations in Wisconsin

# 11

global or national headquarters for water technology business with

# \$60 MILLION

in annual revenue each

*The Water Council, 2025*



THE WATER COUNCIL

Wisconsin boasts one of the largest and most mature water technology hubs in the world, with decades of leadership demonstrated

by companies such as A. O. Smith Corp., Badger Meter, Kohler Co., and Rockwell Automation, among others. Home to a vibrant research ecosystem and dynamic venture and startup organizations, the state has established a global reputation for excelling in the development and nurturing of new water technologies and processes.

Recognizing the unique status of Milwaukee as a global hub for water technology, civic and business leaders founded **The Water Council** in 2009 as a nonprofit cluster organization dedicated to advancing freshwater technology and water stewardship.

As part of its role connecting the water technology economy, The Water Council leads innovation programming including **BREW 2.0**, a post-accelerator for national and global market-ready startups. Each year, The Water Council brings these startups to Milwaukee for a week of learning and networking, which has led several startups to form partnerships, launch pilots, and open offices in Wisconsin.

## WISCONSIN'S LEADERS IN WATER TECHNOLOGY



# 14

water technology corporations with R&D operations in Wisconsin

*The Water Council, 2025*



Wisconsin is a global water hub with **7 INTERNATIONAL PARTNERSHIPS** and **MORE THAN 30 GLOBAL COLLABORATIONS**

*The Water Council*

In Wisconsin, you'll find:

- **A wealth of water technology companies**, from major corporations to startups that are changing the way we monitor, use, and treat water.
- **Research universities** that are leading the way, including the University of Wisconsin-Milwaukee, the only graduate school of freshwater in the nation; the Marquette University Water Quality Center; and the University of Wisconsin-Madison, with its cross-disciplinary coordination
- The **Freshwater Collaborative** initiative, linking post-secondary students and degree programs crossing various water, environmental, and biological disciplines across all 13 public Wisconsin universities
- Renowned drinking water and wastewater **utilities** known for their thought leadership and adoption of new technologies and green infrastructure

## THE WATER COUNCIL'S INTERNATIONAL PARTNERS INCLUDE:



## BRINGING TOGETHER WORLD WATER LEADERS

Hosted by The Water Council, ReFRESH: Resilience in Freshwater is a curated thought leadership experience for leaders who are ready to refresh how progress happens in water. ReFRESH brings together decision-makers across sectors to explore unexpected partnerships, honest conversations, and commitments to move forward.



The **Kikkoman Foods Foundation** has pledged

# \$2 MILLION

for the **School of Freshwater Sciences** to construct the most advanced research vessel ever designed for the Great Lakes.



**UW-Madison ranks in the top 3% of U.S. universities for engineering research expenditures and near the top of global rankings.**

*NCES Higher Education Research and Development Survey*



**UW-Milwaukee, with its esteemed College of Engineering and Applied Sciences, also ranks as a Tier 1 research university.**

*Carnegie Classifications of Institutions of Higher Education*



Wisconsin's water technology market continues to display strong activity and growth. In late 2023, Boston-based **Watts Water Technologies** acquired Milwaukee-based Bradley Corp., giving it a strong foothold in Wisconsin. Our universities lead in research and technology commercialization, supporting partnerships, companies, and policymakers to develop new, innovative products that fill market needs. For example:

In 2024, the **Milwaukee Metropolitan Sewerage District** announced a first-of-its-kind, \$15 million research lab and pilot facility expected to break ground in 2026. The facility will first pilot revolutionary primary clarification processes from **Tomorrow Water**, a subsidiary of South Korea-based BKT, and **Aqua Aerobics**, based in Loves Park, Illinois.

The following year, Milwaukee-based **Rockwell Automation** announced plans to build a new manufacturing facility in southeastern Wisconsin, potentially its largest manufacturing campus globally. Also in 2025, Milwaukee-based **A. O. Smith Corp.** and **Badger Meter** announced major acquisitions.

- ▶ **UW-Madison** and **UW-Milwaukee** are both Tier 1 research universities;<sup>1</sup> UW-Madison ranks sixth in the U.S. for research spending, with more than \$1.9 billion in research expenditures across all areas in fiscal year 2024.<sup>2</sup>
- ▶ The **School of Freshwater Sciences** at UW-Milwaukee is the largest Great Lakes academic research institution and the only graduate school in North America solely dedicated to freshwater issues.

- ▶ Centers of excellence at UW-Madison specialize in **advanced materials; computer, data and information sciences; and IoT research.**
- ▶ Milwaukee is home to the **Water Equipment & Policy Center**, a National Science Foundation-funded research engine that drives innovation in North America's water industry and promotes coordination among the region's assets to create the next generation of products and processes and advance the water industry. It is one of only two such research centers in the U.S.
- ▶ The **UW-Green Bay Water Science Program** is an interdisciplinary undergraduate major that prepares students to play a role in solving the world's water-related challenges with coursework in chemistry, biology, physics, statistics, geoscience, environmental science, and public policy.

*Sources: (1) Carnegie Classifications of Institutions of Higher Education; (2) National Center for Education Statistics Higher Education Research & Development Survey*



Access to a talent pool of

# 66,000+

**engineering graduates** from across the Midwest per year, including **4,500+ from Wisconsin**

*U.S. NCES IPEDS*



“ Led by The Water Council, Milwaukee’s water cluster has established the region as a top global hub for innovation and solutions to the world’s water challenges. ”

*Brookings Institution*

Situated along the U.S. “**fresh coast**,” Wisconsin is part of a water technology corridor that spans the Lake Michigan coast down to Chicago.

Locating in Wisconsin gives you access to all the advantages of Wisconsin’s business climate and potential collaborations in its vibrant water cluster, as well as millions of potential customers in the United States’ third-largest metro area.

The Water Council is housed at 247 W Freshwater Way, a converted turn-of-the-century warehouse near downtown Milwaukee. The building includes several water-related businesses and the **Oasis Coworking Community**, a landing pad for global water companies entering North America and U.S. businesses looking to launch, grow, and discover new opportunities.

The **Water Council** offers multiple programs for entrepreneurs—and for companies in the industry to plug into entrepreneurial networks and benefit from their creative ideas. **BREW 2.0** (Business. Research. Entrepreneurship. In Water), the global water technology hub’s next-generation post-accelerator program, helps promising water tech innovators from anywhere in the world continue to build momentum on their path to market adoption success.

The **Tech Challenge** is a corporate-sponsored global open innovation program designed to empower anyone with an innovative idea in freshwater technology to vet their concept with professionals from industry-leading companies.

In addition, The Water Council also has extensive water stewardship expertise including the **WAVE: Water Stewardship Verified** program to help companies improve water stewardship planning, performance, and reporting on an enterprise level.



Wisconsin was recently named a **National Center of Excellence for Wastewater Surveillance** through the work of the Wisconsin Department of Health Services, the Wisconsin State Laboratory of Hygiene at UW-Madison, and the UW-Milwaukee School of Freshwater Sciences. It is one of only four such centers in the nation.



**Milwaukee has created the Water Centric City Initiative based on its commitment to seven principles:**

- Applied water research and policy
- Arts, talent, culture, and education
- Fishable, swimmable rivers and water bodies
- Green infrastructure
- Sustainable and healthy water supply
- Water leadership
- Water technology

# THE WORKFORCE YOU NEED

MINNESOTA



Since 2017,  
Wisconsin has had a  
**NET INFLOW**  
of people in the family  
formation years  
of ages 25-54.

*Forward Analytics 2022*



Milwaukee and Chicago  
metro areas have a  
combined workforce of  
**7.2M**  
for employers to draw from.

*U.S. Census 2024 American  
Communities Survey*

**DULUTH/SUPERIOR**  
179,000\*

2.5 hrs

1.5 hrs

1.5 hrs

1.5 hrs

**WAUSAU**  
87,000\*

**EAU CLAIRE**  
114,000\*

**GREEN BAY**  
213,000\*

**APPLETON**  
159,000\*

**OSHKOSH-NEENAH**  
113,000\*

**LA CROSSE**  
108,000\*

**FOND DU LAC**  
66,000\*

**SHEBOYGAN**  
74,000\*

2.5 hrs

2 hrs

2.5 hrs

1 hrs

2 hrs



Minneapolis-St. Paul  
metro area have a  
combined workforce of  
**2.4M+**  
for employers to draw from.

*U.S. Census 2024 American  
Communities Survey*

**MADISON**  
469,000\*

1.5 hrs

**JANESVILLE-BELOIT**  
105,000\*

1 hrs

**MILWAUKEE**  
1M\*

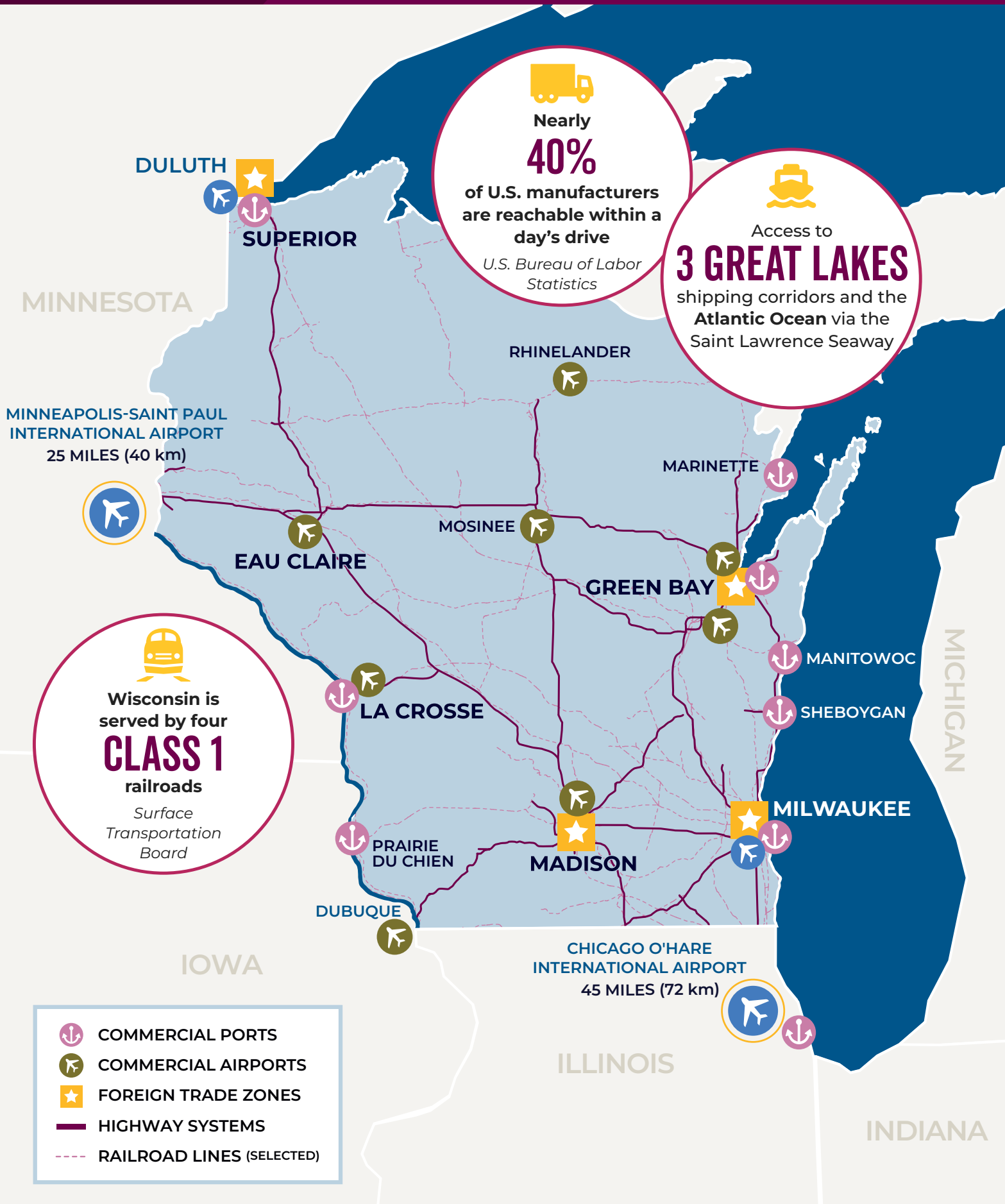
IOWA

ILLINOIS

CHICAGO

\* Figures represent the working-age population for each Metropolitan Statistical Area

# WELL CONNECTED AND CENTRALLY LOCATED



# EASY ACCESS TO GET YOUR GOODS TO MARKET

Wisconsin isn't a single port economy—it has a distributed system across Lake Michigan and Lake Superior, offering access to three different Great Lakes shipping corridors and integration with Class I rail and interstate trucking, creating a multi-port Great Lakes logistics platform.



## **PORT OF MILWAUKEE:**

Fifth-largest port in the Midwest and the only Lake Michigan port approved to serve the Mississippi River inland waterway system with direct barge access to the Illinois River; equipped to handle heavy machinery exports and bulk goods in liquid and solid form with storage available; includes a state-of-the-art agriculture maritime export facility

## **PORT OF GREEN BAY:**

Provides the shortest and most direct route for shipments between the Midwest U.S. and the rest of the world—including overnight delivery; equipped to handle dry bulk commodities, liquids, and oversized cargo



## **PORT OF DULUTH-SUPERIOR:**

The largest and busiest port of the Great Lakes, handling 35 million tons annually; connects to the U.S. East and Gulf coasts via the St. Lawrence Seaway and the Mississippi River, with rail connections to the West Coast



## 0.4% EFFECTIVE TAX RATE

on income from  
manufacturing activities

*Wis. Stat. § 71.07(5n)*



## #4 BEST STATE

to live in

*WalletHub, 2026*



## #1 IN THE U.S.

for manufacturing  
employment per capita

*Lightcast 2025 Q4 Dataset*



## VERY LOW RISK

of natural disaster

*WEDC analysis of FEMA data*



## EXCELLENT CREDIT RATING

and fully funded state pension plan,  
leading to **low risk of tax increases**

*AA1 Moody's  
AA Fitch Ratings*



## LOW TAX

low-regulation, business-  
welcoming environment



## NEARLY 85%

of Wisconsin's borders  
are water

*WEDC analysis using a  
Wisconsin Department of  
Natural Resources map*

Wisconsin borders the  
Great Lakes, which  
together contain

## 1/5 OF THE WORLD'S FRESH WATER

*Wisconsin Water Facts, Wisconsin Water  
Library, UW-Madison*



Wisconsin has an estimated  
**1.2 QUADRILLION  
GALLONS**  
of groundwater

*Wisconsin Water Facts,  
Wisconsin Water Library,  
UW-Madison*



## DISCOVER THE WISCONSIN ADVANTAGE



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**LOOK FORWARD** ➤

**WISCONSIN**  
ECONOMIC DEVELOPMENT